



The simulations of negotiations in the European Union at Opole University, Collegium Civitas, September 22, 2015, 9.00 – 12.30

1. The methodological background

The participants of the project will take part in a simulation model constructed on the base of the actual model of negotiations in the European Union.¹ The participants will form four national delegations, whose task will be to negotiate decisions on the real issues and based on real conditions, but the negotiating positions of participants forming national delegations do not have to necessarily reflect the official positions of the governments of the Czech Republic, France, Germany and Poland.

The participants of the simulations will take part in two modules: the introduction to negotiations in the EU and simulation exercises.

2. The subject of negotiations

Enlargement of the European Union

3. The purpose of negotiations:

is to negotiate a common position of four national delegations regarding:

- a) a general decision to enlarge
- b) in the case of a positive decision: the composition of candidates
(as candidates there are considered the Western Balkans and the Eastern Partnership countries)

¹ Due to time limits, the model has been simplified.

4. The scenario of the simulations of negotiations:

Module I

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A) the introduction to negotiations in the European Union, aimed at familiarizing participants with the following issues:

- the stages of negotiations in the EU
- the participants and their role in negotiations in the EU
- the principles of negotiations in the EU

Module II

The participants of the project

A) short characteristics of the candidates by the European Commission representative (Mr. Frithjof Michaelsen, Europa Master student) together with the opinion *avis* on each of the candidates

B) deliberations within the framework of national groups concerning:

- constructing and appointing roles in own negotiating team (expert, COREPER negotiations, negotiations in the Council of Ministers)
(all roles will be discussed in Module I)

- developing negotiation positions in the subject of negotiations

- preparing alternatives in case delegation fails to get its demands

C) negotiations in COREPER: in negotiations there attend the representatives of national delegations

(characteristics of the negotiations in COREPER will be discussed in Module I)

D) break

E) negotiations in the Council of Ministers: in negotiations there attend the representatives of national delegations

(characteristics of the negotiations in the Council of Ministers will be discussed in Module I)

F) announcement of the final negotiated agreement